

Showroom Sales Executive

If you are outgoing, confident and enthusiastic, if you enjoy expressing your initiative while working without close supervision, we need a self-motivated person with strong customer focus and proven success selling to and expanding a trade client base, meeting and exceeding targets. This role includes a diverse range of responsibilities consulting with and meeting the requirements of residential and commercial interior designers, architects and specifiers, retail vendors and end-clients.

While the position is based in and requires oversight of our busy trade showroom located in a fashionable area of Sydney, some off-site requirements are anticipated as the role develops.

Key responsibilities include but are not limited to:

- Assisting clients with product selection, product knowledge, pricing and quotes
- Prospecting for sales growth with existing clients and increasing client base
- Monitoring and communicating order status and completion
- Maintaining Showroom presentation
- Processing sales orders

The successful candidate will have:

- Previous experience in a similar role
- Excellent customer service skills
- Excellent attention to detail
- Sound written and verbal communication
- Intermediate computer skills

We value the following qualities:

- A proprietorial attitude
- Confident, approachable & reliable
- Goal oriented
- Solutions driven
- Well-developed initiative
- Effective time management
- Professional & personal integrity
- Ability to work autonomously
- Effective team member
- Self-motivated

If you're excited by the prospect of working with us, we're excited to hear from you!

For more information about Molmic please visit our website: www.molmic.com.au

To submit your application, please apply via Seek [here](#).