

## Showroom Sales Executive

If you are outgoing, confident and enthusiastic, if you enjoy expressing your initiative while working without close supervision, we need a self-motivated person with strong customer focus and proven success selling to and expanding a trade client base, meeting and exceeding targets. This role includes a diverse range of responsibilities consulting with and meeting the requirements of residential and commercial interior designers, architects and specifiers, retail vendors and end-clients.

While the position is based in and requires oversight of our busy trade showroom located in a fashionable area of Sydney, some off-site requirements are anticipated as the role develops.

Key responsibilities include but are not limited to:

- Assisting clients with product selection, product knowledge, pricing and quotes
- Prospecting for sales growth with existing clients and increasing client base
- Monitoring and communicating order status and completion
- Maintaining Showroom presentation
- Processing sales orders

The successful candidate will have:

- Previous experience in a similar role
- Excellent customer service skills
- Excellent attention to detail
- Sound written and verbal communication
- Intermediate computer skills

We value the following qualities:

- A proprietorial attitude
- Confident, approachable & reliable
- Goal oriented
- Solutions driven
- Well-developed initiative
- Effective time management
- Professional & personal integrity
- Ability to work autonomously
- Effective team member
- Self-motivated

If you're excited by the prospect of working with us, we're excited to hear from you!

Please note that only suitable applicants will be contacted for an interview.

For more information about Molmic please visit our website: [www.molmic.com.au](http://www.molmic.com.au)

To submit your application, please apply via Seek [here](#).

Right to live and work

You must have the right to live and work in this location to apply for this job.